



# ATLAS

## Catalogue of indicators



[www.atlasdata.org](http://www.atlasdata.org)

## Financial Statements

Cash  
Bank deposits  
Short term financial assets  
Net outstanding portfolio  
Gross loan portfolio  
Loan loss reserve  
Prepaid expenses  
Accounts receivable  
Accrued interest asset  
Other short term assets  
Total short term assets  
Long term financial assets  
Net fixed assets  
Other long term assets  
Total long term assets

Total assets  
Demand deposits  
Short term time deposits  
Short term borrowed funds  
Interests payable  
Other short term liability  
Total short term liabilities  
Long term time deposits  
Long term borrowed funds  
Subordinated debt  
Other long term liabilities  
Total long term liabilities  
Total liabilities  
Paid-in capital  
Donated equity  
Current year profit/loss  
Reserves / retained earnings / accumulated losses  
Other equity accounts  
Total equity  
Total liabilities and equity

Financial income  
Interest and fee income from loan portfolio  
Interest and fee income from investments  
Other financial revenue  
Financial expenses  
Financial expense on funding liabilities  
Other financial expenses  
Gross financial margin  
Loan loss provision expense  
Exchange differences: gain/(loss)  
Net financial margin  
Other operating revenue  
Operating expenses  
Net operating income

Revenue not from the operations  
Expenses not from the operations  
Net income (non-extraordinary)  
Extraordinary revenue  
Extraordinary expenses  
Net income before donations and taxes  
Donations  
Taxes  
Net income

## Financial Performance

ROA (after taxes, after donations)  
ROE (after taxes, after donations)  
Portfolio yield (portfolio)  
Operating expense ratio (portfolio)  
Financial expense ratio (portfolio)  
Provision expense ratio (portfolio)  
Cost to income ratio (operating income)  
Cost of borrowed funds ratio  
Cost of funds ratio

Portfolio to assets ratio (gross)  
Staff allocation ratio  
Portfolio amount per staff  
Number of borrowers per staff  
Portfolio amount per loan officer  
Number of borrowers per loan officer  
Growth in gross loan portfolio

PAR30  
PAR90  
PAR180  
Restructured portfolio ratio  
Write-off ratio  
PAR30 + write-off ratio  
PAR30 + restructured + write-off ratio  
Non Performing Loans (NPL) ratio  
Risk coverage ratio (PAR30)  
Risk coverage ratio (PAR90)  
PAR30 / equity  
PAR90 / equity

Liquidity over total assets (< 1 year)  
Current ratio  
Loans to deposits (gross)  
Equity to assets ratio  
Capital adequacy ratio (CAR)  
Debt to equity ratio

## Social Performance

Average outstanding loan balance

Average loan balance / GNI pc

Number of borrowers

Number of savers

Growth in number of borrowers

% gross loan portfolio - Rural

% number of borrowers - Rural

Annual Percentage Rate (APR)

Portfolio yield (adj. PAR30, restr., write-off)

% gross loan portfolio - Productive activities

% gross loan portfolio - Trade

% gross loan portfolio - Services

% gross loan portfolio - Agriculture

% gross loan portfolio - Production

% gross loan portfolio - Education

% gross loan portfolio - Housing

% gross loan portfolio - Consumption

% number of borrowers - Microenterprise

% number of borrowers - SME

% number of borrowers - Housing

% number of borrowers - Personal

% gross loan portfolio - Female

% number of borrowers - Female

Average outstanding loan balance, female borrowers

Female / male average loan balance

% gross loan portfolio - Individual

% gross loan portfolio - Group lending

% gross loan portfolio - Village banking

Number of staff

Staff turn-over ratio

% number of staff - female

% female managers

% members of BoD members - female

## Social Scores

SPI Overall Score

Define and monitor social goals

Ensure board, management and employee commitment to social goals

Design products, services and delivery channels that meet clients' needs and preferences

Treat clients responsibly

Treat employees responsibly

Balance financial and social performance

Green Microfinance

Social and Environmental Rating score

Social Performance Management system

Client protection and social responsibility

Outreach

Quality of the service

Client protection score

C1 Appropriate Product Design and Delivery

C2 Prevention of Over-indebtedness

C3 Transparency

C4 Responsible Pricing

C5 Fair and Respectful Treatment of Clients

C6 Client Data

C7 Mechanisms for Complaints Resolution

C8 The governance and management are committed to Client Protection